

# Grupo Elektra S.A.B. de C.V.

**Type of Engagement:** Sustainability Linked Bond Annual Review

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## Introduction

Grupo Elektra S.A.B. de C.V. (“Grupo Elektra”) is a Mexican retailer and financial services provider operating in various countries in Latin America and the US. As a retailer, Grupo Elektra sells products such as electronics, furniture and motorcycles, and as a financial services provider, it offers loans, insurance and banking products.

In 2023, Grupo Elektra issued a sustainability-linked bond (SLB) whose coupon rate is tied to a sustainability performance target (SPT) on a key performance indicator (KPI) under the Grupo Elektra Financing Framework Linked to Sustainability (the “Framework”).<sup>1</sup> Sustainalytics provided a Second-Party Opinion on the Framework in February 2023.<sup>2</sup> Meeting the SPT triggers a coupon rate decrease, otherwise the coupon rate increases as a penalty. Observation of the SPT is reported annually on 31 December each year. In November 2024, Grupo Elektra engaged Sustainalytics to review the progress towards the SPT at the end of 2024.

## Evaluation Criteria

Sustainalytics evaluated the information provided by Grupo Elektra for alignment with the following elements of the Framework:

1. Progress towards achieving the SPT
2. Calculation and measurement of the KPI
3. The reporting practices of Grupo Elektra on the KPI

**Table 1: KPI and SPT**

KPI	KPI Description	SPT (2024)	SPT (2029)	Baseline (2022)
KPI 1: Number of stores that are EDGE Certified	The KPI represents the number of Tiendas Elektra stores (the “Elektra stores”) in Mexico that achieve EDGE Certification.  Elektra stores in Mexico total 1,220 as of December 2022. All Elektra stores have a Banco Azteca branch inside. There are 712 Banco Azteca standalone branches that are not covered by this KPI.	20 stores; accumulated 25 stores	50 stores; accumulated 205 stores	No stores certified

<sup>1</sup> Grupo Elektra, “Financing Framework Linked to Sustainability”, (2023), at: [https://grupoelektra.com.mx/documents/es/Grupo-Elektra-Framework\\_3T2023\\_EN.pdf](https://grupoelektra.com.mx/documents/es/Grupo-Elektra-Framework_3T2023_EN.pdf)

<sup>2</sup> Sustainalytics, “Second-Party Opinion, Grupo Elektra Financing Framework Linked to Sustainability”, (2023), at: [https://mstar-sustops-cdn-mainwebsite-s3.s3.amazonaws.com/docs/default-source/spos/grupo-elektra-framework-linked-to-sustainability-second-party-opinion-\(1\).pdf](https://mstar-sustops-cdn-mainwebsite-s3.s3.amazonaws.com/docs/default-source/spos/grupo-elektra-framework-linked-to-sustainability-second-party-opinion-(1).pdf)

## Issuing Entity’s Responsibility

Grupo Elektra is responsible for providing accurate information and documentation relating to the details related to KPI calculation and performance.

## Independence and Quality Control

Sustainalytics, a leading provider of ESG and corporate governance research and ratings to investors, conducted the verification of Grupo Elektra’s information. The work undertaken as part of this engagement included the collection of documentation from Grupo Elektra representatives and a review of said documentation to assess conformance with the Framework.

Sustainalytics relied on the information and facts presented by Grupo Elektra. Sustainalytics is not responsible, nor shall it be held liable for any inaccuracies in the opinions, findings or conclusions herein due to incorrect or incomplete data provided by Grupo Elektra.

Sustainalytics made all efforts to ensure the highest quality and rigor during its assessment process and enlisted its Sustainability Internal Review Committee to provide oversight over the assessment.

## Conclusion

Based on the limited assurance procedures conducted,<sup>3</sup> nothing has come to Sustainalytics’ attention that causes us to believe that, in all material respects, Grupo Elektra’s measurement of and reporting on its progress towards the SPTs do not conform with its commitments in the Framework.

## Detailed Findings

**Table 2: Detailed Findings**

<b>Criteria</b>	<b>Procedure Performed</b>	<b>Factual Findings</b>	<b>Errors or Exceptions Identified</b>
<b>Sustainability Performance</b>	Review of achieved progress on the KPI to determine if it is aligned with the SPT as per the Framework	Grupo Elektra has progressed towards achieving the 2024 SPT by obtaining the EDGE certification for 20 stores in 2024. See Appendix 1 for more details.	None
<b>Calculation and Measurement of KPI</b>	Review of calculation and methodology used for KPIs	The calculation and measurement of the KPI are in line with the commitments made in the Framework. See Appendix 2 for more details on the calculation methodology for the KPI.	None
<b>Reporting</b>	Review of the reporting practices to make and keep readily available up-to-date information relating to the SPTs as mentioned in the Framework	Grupo Elektra is reporting its progress on the KPI in its annual reports, and its reporting practices are aligned with the commitments in the Framework.	None

<sup>3</sup> Sustainalytics’ limited assurance process relies on information provided by the issuing entity, which is responsible for providing accurate information. Sustainalytics has not conducted on-site visits to projects.

## Appendix 1: Sustainalytics' Findings

Table 3: Grupo Elektra's performance against the SPT

KPI	Baseline (2022)	SPT (2024)	Result
KPI: Number of stores that are EDGE Certified	No stores certified	20; accumulated 25 stores	Achieved

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## Appendix 2: KPI calculation methodology

The KPI is calculated based on the number of Grupo Elektra stores with Banco Azteca branches that hold EDGE sustainable building certification, compared to the total number of stores in Grupo Elektra's portfolio in the base year. As at December 2022 (baseline), Grupo Elektra had no stores with sustainable certification.

### Planned observation date for the SPT:

31 December 2029, distributed as follows:

- 31 December 2023: 5 certified stores
- 31 December 2024: 20 certified stores, accumulated of 25 certified stores
- 31 December 2025: 25 certified stores, accumulated of 50 certified stores
- 31 December 2026: 30 certified stores, accumulated of 80 certified stores
- 31 December 2027: 35 certified stores, accumulated of 115 certified stores
- 31 December 2028: 40 certified stores, accumulated of 155 certified stores
- 31 December 2029: 50 certified stores, accumulated of 205 certified stores

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