

## Pricing Global Policy

### I. Purpose and Scope

Morningstar Sustainalytics provides its ESG Ratings on a product licensing model, whereby Morningstar Sustainalytics contracts with customers under a product license agreement to grant customers access to its ESG Ratings, as a licensee, in exchange for a fee, in accordance with the Morningstar Sustainalytics Master Fee Schedule. Morningstar Sustainalytics maintains this Pricing Global Policy ("**Policy**") to define the ESG Rating product pricing that applies to all entities seeking to license Morningstar Sustainalytics' ESG Rating products, to ensure that Morningstar Sustainalytics' pricing framework is fair, reasonable, transparent and non-discriminatory in line with applicable rules and regulations in the jurisdictions in which Morningstar Sustainalytics operates.

Morningstar Sustainalytics reviews this Policy annually and updates it as needed in accordance with internal policies and procedures.

### II. Pricing Overview

This Policy reflects Morningstar Sustainalytics' license model-based pricing approach. It outlines the strategic framework and the critical factors shaping Morningstar Sustainalytics' pricing decisions.

Morningstar Sustainalytics' pricing criteria are conceptually based on Morningstar's existing pricing considerations and factors, and support bundled pricing.

These pricing criteria factors are reflected in the Master Fee Schedule.

### III. Pricing Principles – ESG Rating Products, excluding Essentials Sustainability

Morningstar Sustainalytics determines its pricing for the ESG Rating products which Morningstar Sustainalytics sales representatives sell by applying the following factors in a consistent manner, in line with section VI of this Policy:

1. ESG Rating Product Base Price (defined for each currency) – The appropriate ESG Rating product for the customer's needs.
2. Tier Factor – The size and type of customer.
3. Customer Segment – The business or industry the customer operates in.
4. Audience Factor – The customer's audience and data distribution channels.
5. Use Case & Enterprise Factors – The customer's use case of the ESG Rating product and how the ESG Rating product will contribute to their business, whether localized or enterprise wide.
6. Distribution Market(s) Factor – The distribution market(s) of the ESG Rating product.
7. Fund Level ESG Rating Products Only: Additional Factor – Number of portfolios submitted by the customer.

### IV. Pricing Principles – ESG Ratings Products for Individual Access and Corporate Distribution Rights

This section sets out the pricing principles for selling to individuals within a corporation. Individuals can license the use of Sustainalytics products through the Global Access platform only, permitted only for internal use.

Corporations may also license the external distribution of their ratings, scores, data and reports for marketing purposes. Pricing for corporate licenses reflects access and distribution rights only and has no impact on research coverage, scores, methodologies, or analyst decisions.

Morningstar Sustainalytics determines its pricing for the ESG Rating products to individuals and corporations, which Morningstar Sustainalytics sales representatives sell by applying the following factors in a consistent manner, in line with section VI of this Policy:

#### Individual Use

1. Quantity – How many ESG Rating products the individual is licensing

#### Corporate Use

1. Quantity – Whether the corporate customer is licensing one or more ESG Rating products
2. Use Case Distribution – Whether the ESG Rating product is licensed for external distribution

### V. Pricing Principles – Essentials Sustainability products

This section sets out the pricing principles for Essentials Sustainability products, which are the: (i) ESG Risk Ratings For Funds product; and (ii) Low Carbon Designation For Funds product. An Essentials license is a license between an Asset Management (“AM”) customer and Morningstar Sustainalytics that gives the AM customer the rights to incorporate Morningstar Sustainalytics' proprietary statistics and images in their work. Typically, this is done for marketing, promotional, educational, or differentiation efforts. The ratings are a measure of how well the fund holdings are managing their ESG Risk or Carbon Risk relative to the fund's peer group.

Morningstar Sustainalytics determines its pricing for the ESG Rating products which sales representatives sell by applying the following factors in a consistent manner, in line with section VI of this Policy, to calculate both the base price and the sustainability premium:

#### Base price factors:

1. Base Fee – Base price of the ESG Rating product defined for the specific currency.
2. Open Ended Funds Fee – The number of open-ended funds.
3. Other Funds Fee – The number of other funds.
4. Essentials Fund Weight Factor.
5. Assets Under Management Fee – The assets under management (in billions USD).
6. Essentials Assets Under Management Weight Factor.
7. Distribution Market(s) Factor.

If the post-calculation final price is greater than the maximum fee, only the maximum fee applies.

#### Sustainability premium:

1. The value of the base price determines whether either a static amount is applied, or if a sustainability factor multiplier is applied.

### VI. Master Fee Schedule

Morningstar Sustainalytics maintains a Master Fee Schedule to provide a fair, reasonable, transparent and non-discriminatory application of pricing.

This Policy, and the Master Fee Schedule, apply to all prospective customers of Morningstar Sustainalytics.

#### A. Third Party Delivery

- Should the customer request to access the ESG Rating through a third-party provider e.g. Bloomberg, Morningstar

Sustainalytics applies a fixed add-on price to the total price. The third-party provider determines these access fees, which Morningstar Sustainalytics passes through to the customer. The Master Fee Schedule reflects these fees.

B. Morningstar Sustainalytics Delivery

- Morningstar Sustainalytics does not apply additional fees based on the Morningstar Sustainalytics distribution channel selected, e.g. Morningstar Sustainalytics Data Feed, Morningstar Sustainalytics API, or Global Access platform.